



Experian is a global leader in providing analytical and information services to organizations and consumers to help manage the risk and reward of commercial and financial decisions. We employ more than 15,500 people in over 38 countries, supporting clients in more than 65 countries. Annual sales are in excess of US\$4.1 billion (£2.0bn, €2.9bn). Experian Group Limited is listed on the London Stock Exchange (EXPN) and is a constituent of the FTSE-100 index. Our corporate headquarters are in Dublin, Ireland and we have operational headquarters in Costa Mesa, California and Nottingham, UK. Singapore is our regional headquarter for the Asia Pacific region and we are currently looking for dynamic candidate who wants to build a career in a fast paced, teamwork oriented environment where customer focus and creativity is key.

Line of Business: **Experian Marketing Services**
Department: Hitwise Sales, Experian China
Position Title: Account Manager
Work Location: Shanghai

Roles & Responsibilities:

- Achieve sales targets and retention targets
- Manage prospects and known business clients for sales opportunities.
- Report directly to Hitwise China Sales Director
- Conduct and Report monthly, quarterly and annual performance reviews with Sales Directors
- Assist Sales Directors developing short-term and long-term selling strategies and territory plans
- Contribute to global sales management initiatives when required
- Be a team player, contribute new ideas to benefit the overall business, have a positive attitude.

Job Requirement:

- At least 2 years experience in the digital marketing environment in China
- Understanding of Consumer Internet and concept of Competitive Intelligence.
- Currently have close relationships with online companies, i.e. portals, vertical online industries, online gaming, e-commerce, etc.
- Working experience with Hitwise local competitors would be a plus.
- English skills would be a plus

We offer successful applicants an attractive remuneration package. Interested parties please send a full detailed resume with current & expected salary to china-careers@hk.experian.com and quote the vacancy name [[Account Manager](#)] to HR Dept. Only short-listed candidates will be contacted.

All information provided by applicant will be treated in strictly confidence and used for recruitment purpose only.